

3D\PHQW 0HWKRGV
:H DUH KDSS\ WR DFFHSW

:H DUH D QRQ SURILV
FHQWUH ZKR ZLOO L
PHPEHUVKLS IHHV ED
IDFLOLWLHV SURYLG

2GVWRFN +HDOWK

0HPEHUV

x 6WDQGLQJ 2UGHU PRQWKO\
PHPEHUVKLS

7KH 7HDP IHHO D JUHDW VHQVH RI

x YLD 6DODU\ IRU 6)7 VWDII PRQWKO\
PHPEHUVKLS

SULGH DQG MRE VDWLVIDFWLRQ ZKHQ RXU PHPEHUV
DFKLHYH WKHLU JRDOV DQG UHIOHFW XSRQ KRZ IDU

x &DVK RU FDUG SD\PHQWV IRU PRQWKO\
PHPEHUVKLS

FRPH RQ WKHLU ILWQHVV MRXUQH\

0HPEHUVKLS LV DYDLODEOH
WR HYHU\RQH

x 6WDII DQG YROXQWHHUV ZKR ZRUN DW 6DOLVEXU\
'LVWULFW +RVSLWDO

x)RXQGDWLRQ 7UZKR KDYHHVLUQHG

XS WR RXU KRVSLEWDWDO DQG VXSSRUW XV

x /R\DOW\ FDUG VFKH ,ë 2W`DQFH
PHPEHUVKLS DW HQG R\WKH SODFH DUH
OLPLWHG

x 5HIHUUDO PHPEHUVKLS ZLWK RXU

([HUFLVH 5HIHUUDO 6FKHPH VHH UHIHUUDO

OHDIOHW IRU PRUH GHWDLOV

x *UDGXPHUUDO PHPEHUV



SHULRG

2XU PHPEHUV DUH YHU\ LPSRUWDQW WR XV :H
DUHPPXHAWOO

\$ IXOO OLVW RI SULFHV LV LQ
IULHQGO\ UHFHSWLRQ VWDII

RGVWRFNK#MDDOVL K ELXW\ QK

:HEVLWZ RGVWRFNKHDOWKILW

0HPEHUVKLS DQG
SULFHV

0HPEHUVKLS 7\SHV

%URQ]H

3D\ D VPDOO PRQWKO\ VXEVFULSWLRQ DQG
WKHQ μ3D\ DV <RX *R¶ RQ DOO DFWLYLWLHV DW
D UHGXFHG SULFH

6LOYHU 6LOYHU 3OXV

8QOLPLWHG XVH RI WZR RI WKH IROORZLQJ
*\P 6ZLP &ODVVHV 6TXDVK DQG
7HQQLV

HQHUDO 0HPEHUVKLS 3ULFHV

*ROG 'LDPRQG

8QOLPLWHG XVH RI DO
DYDLODEOH LQFOXGLQJ
&ODVVHV 6TXDVK DQG 7H

	2QH RI MRLQLQJ	%URQ 3HU 0R	6LOYI 3HU 0R	6LOYHU 3HU <H	*ROG 3HU 0R	'LDPRQG 3HU <HD
6WDII
6WDU
6WXGHQW	1 \$
5HWLUHG 6'+ VWD
3XEOLF PHPEHUVK

7KH +HDOWK DQG)LWQHVV IDFLOLWLHV LQFOXGH

- x PHWUH PDLQ SRRO
- x PHWUH OHDUQHU SRRO
- x +\GUR WKHUDS\ SRRO
- x)XOO\ HTXLSSHG J\P

5HIHUUDO 0HPEHUVKLS 3ULFHV

	2QH RII MRLQLQJ	DFWLYLW\ SHU PRQW	DFWLYLW\LV SHU PRQW	DFWLYLW\LV SHU PRQW
5HIHUUDO				